

Hospitality Advance International assists hotel owners, lenders, investors and operators with results oriented decisions on a broad range of industry issues to facilitate executive management with strategic planning for organizational success

INDUSTRY EXPERTISE

- Hotel Acquisition, Development and Investment
- Hotel Resort and Condominium Management
- Asset Management
- Brand Management
- Hotel Sales and Marketing
- Hotel Revenue and Distributions Management
- Executive Recruitment
- Food and Beverage



HOTEL ACQUISITION, DEVELOPMENT AND INVESTMENT

Our team will assist your organization in acquisition, investments and development requirements.

HOTEL RESORT AND CONDOMINIUM MANAGEMENT

As a result of our broad range of expertise in operations and sales and marketing, HAI can quickly assemble a management team to effectively run your hotel, resort or condominium project.

ASSET MANAGEMENT

HAI provides a comprehensive asset management program where we evaluate and review the organization, personnel and processes through an analysis of:

- Marketing plan
- Business plan
- Operating budget
- Staffing and management teams
- Productivity key performance indicators
- Capital plan

BRAND MANAGEMENT

HAI has extensive knowledge of, and positive relationships with every major hotel brand/operator, providing you with a distinct advantage in maximizing your property's performance. We have an intimate knowledge of brand operating systems and standards and work closely with our clients in the recommending the brand that will best match their organizational goals, objectives and operating philosophies.



HOTEL SALES AND MARKETING

HAI's partners and staff have extensive hands-on experience in hotel sales and marketing management. This enables us to review and evaluate both the sales and marketing programs and then recommend strategic actions for increasing both revenue and asset.

HOTEL REVENUE & DISTRIBUTION MANAGEMENT

We analyze the current situation to determine whether your management team possess the necessary expertise to build a self-sufficient yield management plan.

EXECUTIVE RECRUITMENT

HAI has developed the networks and expertise to recruit quality management personnel that ensures you a selection of the best candidates available for the position.

FOOD AND BEVERAGE

We are committed to your success. HAI will evaluate your F&B operation and, if needed, will recommend new and innovative F&B programs. We will create menus tailored to your location and train your staff to entice your customers and exceed their expectations.

